



Value Added Reseller Testimonials

What our Resellers say...

UNIQUE BUSINESS SOLUTIONS (CYPRUS)

"I have been involved with IQ Retail since 2003. In 2006 I downloaded the newly developed IQ Enterprise system, and found that it covered a large percentage of my requirements. The main reasons I chose IQ Enterprise software are as follows: **Ergonomic design, flexibility, high security standard, competitive prices, continuous research and development, competitive product (between 2003 and 2006 I downloaded and evaluated approximately 40 accounting business software systems and never found anything that could fulfil my requirements such as the ones outlined above).** The most important benefits for us as IQ VARs and dealers are as follows: No need for internal research and development, reliable product range, support of VARS and dealers is very good with regards to training and contacts, good prices and terms of payments.

Andreas Charalambous- Owner of UNIQUE BUSINESS SOLOTIONS. (Based in Cyprus-services companies throughout the EU).



DEXTROUS ANALYTICS

"The most important benefits of being an IQ Retail VAR and dealer are: Having an **integrated POS and back office system is a big selling feature for us, good support with fast turn around on queries, a stable product range, comprehensive IQ training courses.**

Advantages of the IQ systems include: A powerful report writer, stable database, simple export of data, new features in IQ Enterprise 5 will allow bigger sites to have greater control on users and transaction processing, flash reports are a powerful concept. **IQ has great products at an affordable price.**

Owen Langton, DEXTROUS ANALYTICS (operating in Gauteng; North West Province; Northern Province; Mpumalanga; Northern Cape).



BITEL COMPUTERS

"I have been an IQ Reseller since 2005. We sell almost the entire range if IQ products. IQ Enterprise is the most popular software system both with us and our customers. We started rolling out IQ Enterprise 5 with huge success when it was released. It has been extremely well received in the marketplace. Our reasons for choosing IQ Retail's various accounting and business software products are: **Great products, software is very user friendly and very stable, you get a great product at an affordable price,** we get to use any of their software for free, IQ Retail pays us a decent percentage commission on the sales we do. **IQ is like a family to me. They do support on a more personal level. Training is done very professionally.** Over the past four years that I have been doing business with IQ Retail, they have been extremely proactive in addressing retail market needs, by enhancing and upgrading their systems to everyone's advantage. **They offer high quality software, that not only competes with overseas products but in most cases is superior and they cater for a wide range of the market.**

Jaco Steyn, Managing member BITEL COMPUTERS (Based in Port Shepstone, KZN with a branch in Richards Bay. The company covers the whole of KZN and parts of the Eastern Cape and do all the Build It installations in these areas).



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