

More than 20 000 installations proves a track record of excellence.

*IQ Retail has been at the forefront of business systems development for more than 20 years.*



## Our various systems cater for many different sectors of the retail market.



**Accounting System**



**Stock Control System**



**Point of Sale System**



Our area of expertise lies in the development of integrated software solutions. This means that all your trading information from POS, Stock, Customers, Suppliers, General Ledger and Financial information is all available in the right place and at any time.

### Quote from PostNet SA

*"The IQ system has most definitely generated profit. The system is user-friendly and highly effective when it comes to speed. Our working relationship with IQ Retail, as well as upgrades, telephonic support and training are excellent and make a huge difference to our stores. IQ supports us through thick and thin and for this we are most grateful. The system is 100% accurate and is a valuable tool to manage your business. The proof of the pudding is that we have 223 stores in our network that use the system and all are happy and productive. This speaks for itself!"*

*(Wendy Sweetman, PostNet Head of Marketing, Communication & Training)*



**"IQ Retail's accounting systems are sophisticated, powerful and developed around the needs of the business user."**

**iQ Enterprise**  
INNOVATIVE ACCOUNTING SOFTWARE

**iQ Elite**  
INNOVATIVE ACCOUNTING SOFTWARE

**iQ 2000**  
INNOVATIVE ACCOUNTING SOFTWARE

**iQ Payroll**  
INNOVATIVE PAYROLL SOFTWARE

**iQ Restaurant**  
INNOVATIVE RESTAURANT SOFTWARE

**iQ Custom**  
INNOVATIVE ACCOUNTING SOFTWARE

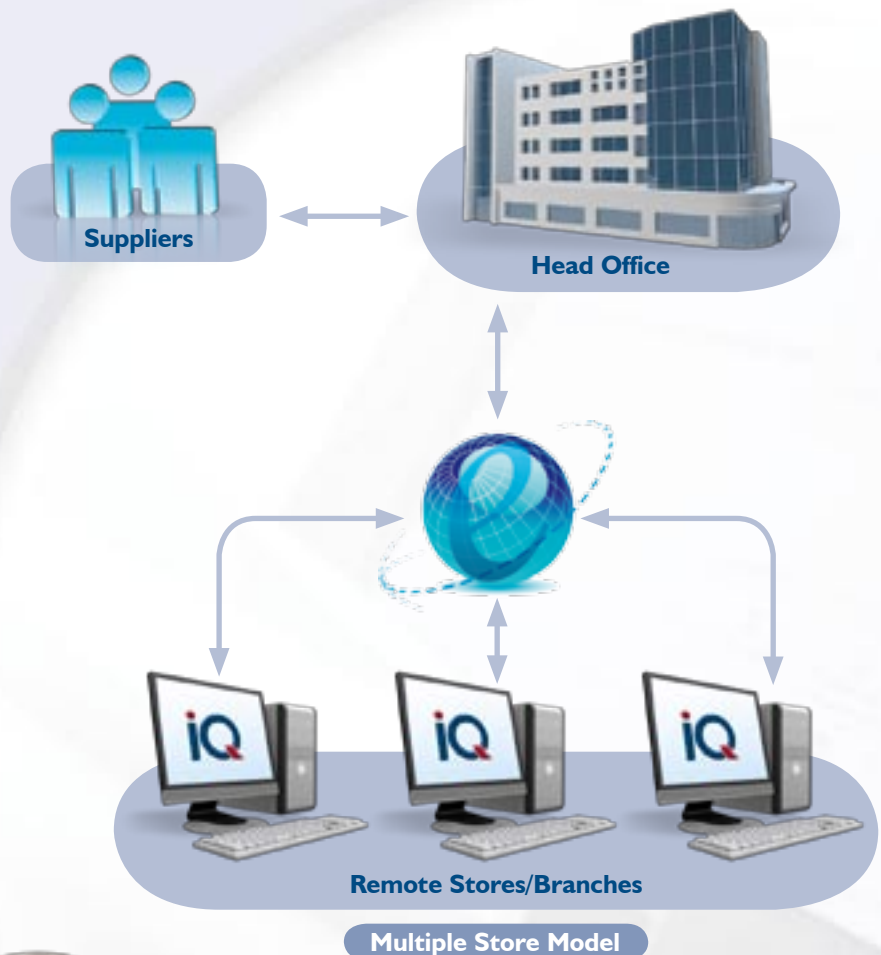
**We offer a comprehensive range of integrated software:**

**iQ Elite:** Business/Accounting software which has been developed according to the latest trends in business management and accounting needs.

**iQ Enterprise:** (mid range integrated ERP) is for those companies that have greater demands when it comes to financial reporting and functionality and includes the very best in new business development and company consolidation.

Also available:

**iQ 2000, iQ Payroll,  
iQ Restaurant & Hospitality.**



**The link  
between business  
and accounting.**

**DOWNLOAD**

Your FREE DEMO from [www.iqretail.co.za](http://www.iqretail.co.za)



**IQ Retail also specialises in developing custom/bespoke systems to meet the specific needs of corporate clients and franchise stores.**

Modules Include ▶

Accounts Receivable (Debtors) • Accounts Payable (Creditors) • Inventory (Stock) • Point of Sale • General Ledger • Cashbook • Laybys • Job Cards • Quotes • Purchase Orders • Sales Orders • Bill of Quantities • Report Writer • Spreadsheet • Contract Pricing

**Hear it firsthand from some of our customers...**

Clients Include ▶



PEP Stores



Ackermans



Cash Converters



PostNet



Build It



Klein Karoo Co-op

### Cash Converters (60 Stores)

*Richard Mukheibir, Managing Director*

Custom

"The system has many features and benefits, however if I have to single out a few important ones for us, they are: It is unique, as it was custom built for Cash Converters; it is also user friendly; fast and stable. In a nutshell we are very happy with the relationship and the system works well. There is no software like it in the market."

### Pep Stores (1200 Stores)

*Frank Bravenboer, Sales Financial Manager*

Custom

"The system solution was based on its stability, back up service and the constant upgrading process undertaken by the company. Our processing window has increased substantially. Data is now available at central mainframe approximately 6 hours earlier than under the previous system."

### Benbel Hardware Group

*Donovan Alder, Financial Manager*

Elite

"More than 14 years ago we established a relationship with IQ Retail. IQ offers unbeatable value for money as an accounting solution to most business types, regardless of whether you are one site or many, a large operation or small business. I know that their continued success and growth will be evident, as they continuously improve their product offerings through intensive customer feedback, research and development. This will afford them the opportunity to expand into new areas."

### Essential Hardware Group

*Gordon Price, General Manager*

Elite

2000

"IQ Retail is an impressive service provider, who understands the unique needs of the entrepreneurs who make up our organisation. Their POS software is not only user friendly, easy to train one's staff on and priced competitively, but it is their high levels of service and excellent back up that sets them apart from the rest. I am positive that together we will grow successfully into the future."





## Why iQ Retail?

iQ Retail has been at the forefront of business systems development for more than 20 years. Our area of expertise lies in the development of integrated software solutions. This means that all your trading information from POS, Stock, Customers, Suppliers, General Ledger and Financial information is all available in the right place and at any time. iQ Retail also specialises in developing custom/ bespoke systems to meet the specific needs of corporate clients and franchise stores. Our various systems cater for many different sectors of the retail market with over 20 000 installations.

### **Klein Karoo Group (300 terminals, 50 subsidiary companies)** *Pieter Swanepoel, IT Manager*

Enterprise

“We chose the iQ Enterprise for a number of reasons, principally because of its ability to process and integrate the many different product lines a large organisation such as ours handles. Although less expensive, it had all the necessary functions to effectively meet our organisation’s needs. iQ has an excellent financial system and the necessary tools to extract figures promptly and accurately. The integration of the General Ledger to the rest of the system, provides one of the greatest advantages for the Group. The support staff at iQ are also very friendly, reliable and quick to help with any problem.”

### **PostNet Southern Africa (223 Stores)** *Wendy Sweetman, Head of Marketing, Communication & Training*

Elite

“The iQ system has most definitely generated profit. The system is user-friendly and highly effective when it comes to speed. Our working relationship with iQ Retail, as well as upgrades, telephonic support and training are excellent and make a huge difference to our stores. iQ supports us through thick and thin and for this we are most grateful. The system is 100% accurate and is a valuable tool to manage your business. The proof of the pudding is that we have 223 stores in our network that use the system and all are happy and productive. This speaks for itself!”

### **Erongo Agencies Wholesale Pharmaceuticals** *Michael Barth, IT Manager*

Enterprise

“It is not just an accounting tool with strong application controls, but also an excellent marketing tool. The reports are designed to our specific needs. This is a must for strategic decision making, as it aids in setting up our organisational structure in logical order.”

**Please contact us** should you require any further information or a ‘no obligations’ demonstration in your area.

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[www.iqretail.co.za](http://www.iqretail.co.za)

**iQ** Retail  
INNOVATIVE ACCOUNTING SOFTWARE